Local Market Update for February 2025

Provided by New Jersey REALTORS®



Salem County

Salem County

Single Family		February			Year to Date		
Key Metrics	2024	2025	Percent Change	Thru 2-2024	Thru 2-2025	Percent Change	
New Listings	87	54	- 37.9%	164	134	- 18.3%	
Closed Sales	50	50	0.0%	89	102	+ 14.6%	
Days on Market Until Sale	60	59	- 1.7%	59	57	- 3.4%	
Median Sales Price*	\$245,000	\$280,000	+ 14.3%	\$240,000	\$265,000	+ 10.4%	
Percent of List Price Received*	97.1%	98.2%	+ 1.1%	96.8%	96.9%	+ 0.1%	
Inventory of Homes for Sale	249	230	- 7.6%				
Months Supply of Inventory	4.1	4.0	- 2.4%				

Townhouse-Condo		February			Year to Date		
Key Metrics	2024	2025	Percent Change	Thru 2-2024	Thru 2-2025	Percent Change	
New Listings	1	1	0.0%	3	2	- 33.3%	
Closed Sales	0	1		0	1		
Days on Market Until Sale	0	90		0	90		
Median Sales Price*	\$0	\$92,500		\$0	\$92,500		
Percent of List Price Received*	0.0%	97.4%		0.0%	97.4%		
Inventory of Homes for Sale	2	2	0.0%				
Months Supply of Inventory	1.0	2.0	+ 100.0%				

Adult Community	February			Year to Date			
Key Metrics	2024	2025	Percent Change	Thru 2-2024	Thru 2-2025	Percent Change	
New Listings	0	4		0	4		
Closed Sales	0	2		0	2		
Days on Market Until Sale	0	117		0	117		
Median Sales Price*	\$0	\$397,500		\$0	\$397,500		
Percent of List Price Received*	0.0%	98.6%		0.0%	98.6%		
Inventory of Homes for Sale	1	14	+ 1,300.0%				
Months Supply of Inventory	0.8	8.9	+ 1,012.5%				

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Historical Median Sales Price by Property Type By Month

